

**CÔNG TY TNHH KIỂM TOÁN & DỊCH VỤ TIN HỌC TP.HCM**

Auditing & Information Services Company Limited

**AUDITED FINANCIAL STATEMENTS**

*For the fiscal year ended December 31, 2015*

**NAM VIET JOINT STOCK COMPANY**

**AISC**

**ACCOMPANY WITH BUSINESS**

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## REPORT OF THE BOARD OF MANAGEMENT

For the fiscal year ended December 31, 2015

*The Board of Management has the honor of submitting this report and the audited financial statements for the fiscal year ended December 31, 2015.*

### 1. Business highlights

#### Establishment:

Nam Viet Joint Stock Company is incorporate in accordance with Business and taxation registration certificate for joint stock company No. 0302205973 first registered on February 01, 2001 (business registration No. 4103000281) and the ninth amended certificate dated August 09, 2013 issued by the HCMC Department of Planning and Investment.

#### Structure of ownership:

Joint Stock Company.

#### The Company's principal activities:

Manufacturing roofing and concrete components, construction materials; Manufacturing types of mobile home, spare parts, machinery and components for mechanics; Constructing industrial and civil works; Producing and processing farm, forestry and seafood products; Trading real estates (in compliance with Item 1, Article 10, Law on Real Estates Business); Design: Engineering for industrial, civil works, interior decoration; Rendering domestic tourist service; Hotels, restaurants (the provision of services must be implemented in parallel with the construction, improvement, upgrade or purchase of hotels - not at the head office).

#### Listing code: NAV

Head office: No. 18F Tang Nhon Phu Street, Ward 4, Phuoc Long B Ward, Dist. 9, HCMC.

### 2. Financial position and results of operation:

The Company's financial position and results of operation in the year are presented in the attached financial statements.

### 3. Board of Management, Board of Supervisors and Board of General Directors and Chief Accountant:

The Board of Management, Board of Supervisors and Board of General Directors and Chief Accountant holding office in the year and at the reporting date include:

#### Board of Management:

Mr. Ton That Manh	Chairman
Mr. Le Huu Thuan	Member
Mr. Nguyen Le Phong	Member
Mr. Nguyen Van Nam	Member
Mr. Vu Hai Bang	Member
Mr. Nguyen Vu Thinh	Member
Mr. Pham Hue Hung	Member

#### Board of Supervisors

Mr. Nguyen Dinh Minh	Chief Supervisor
Mr. Nguyen Ngoc Dung	Member
Mr. Vu Thai Hoa	Member

#### Board of General Directors and Chief Accountant:

Mr. Pham Hue Hung	General Director	
Mr. Pham Minh Tuyen	Deputy General Director	
Mr. Nguyen Trung Minh Anh	Deputy General Director	Appointed from Dec. 01, 2015
Mrs. Thai Thanh Thuy	Chief Accountant	



## REPORT OF THE BOARD OF MANAGEMENT

For the fiscal year ended December 31, 2015

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**Legal representative of the Company in the year and to the reporting date is:**

Mr. Pham Hue Hung

General Director

#### 4. Auditor

Auditing and Informatic Services Limited Company (AISC) has been appointed as an independent auditor for the fiscal year ended December 31, 2015.

#### 5. Statement of the Responsibility of the Board of Management and Board of General Directors in respect of the Financial Statements

The Board of Management and Board of General Directors of the Company are responsible for the preparation of the financial statements which give a true and fair view of the financial position of the Company as of December 31, 2015 as well as its results of operation and cash flows for the year then ended. In order to prepare these financial statements, the Board of Management and Board of General Directors have considered and complied with the following matters:

- Selected appropriate accounting policies and applied them consistently;
- Made judgments and estimates that are reasonable and prudent;
- The financial statements of the Company are prepared on a going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Board of Management and Board of General Directors are responsible for ensuring that proper accounting records are kept, which disclose, with reasonable accuracy at any time, the financial position of the Company and that the financial statements are prepared in compliance with the accounting policies stated in the Notes to the Financial Statements. The Board of Management and Board of General Directors are also responsible for safeguarding the assets of the Company and thus taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### 6. Approval of the Financial Statements

In the Board of Management's opinion, the financial statements consisting of Balance Sheet as at December 31, 2015, Income Statement, Cash Flow Statement and Notes to the Financial Statements enclosed with this report give a true and fair view of the financial position of the Company as well as its operating results and cash flows for the fiscal year ended December 31, 2015.

The financial statements are prepared in compliance with Vietnamese Accounting Standards and the Vietnamese Accounting System.

HCMC, March 17, 2016

**For and on behalf of the Board of Management**



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**Ton That Manh**

Chairman





**BALANCE SHEET***As at December 31, 2015**Unit: VND*

<b>ASSETS</b>	<b>Code</b>	<b>Notes</b>	<b>Dec. 31, 2015</b>	<b>Jan. 01, 2015</b>
<b>A. CURRENT ASSETS</b>	<b>100</b>		<b>129.869.978.161</b>	<b>110.321.532.324</b>
<b>I. Cash and cash equivalents</b>	<b>110</b>	<b>V.1</b>	<b>5.508.533.103</b>	<b>6.996.305.479</b>
1. Cash	111		2.508.533.103	6.996.305.479
2. Cash equivalents	112		3.000.000.000	-
<b>II. Short-term financial investments</b>	<b>120</b>		<b>-</b>	<b>-</b>
1. Trading securities	121		-	-
2. Provision for devaluation of trading securities	122		-	-
3. Held-to-maturity investments	123		-	-
<b>III. Short-term Accounts receivable</b>	<b>130</b>		<b>50.074.704.255</b>	<b>37.715.140.756</b>
1. Trade accounts receivable	131	V.3	48.718.767.418	32.747.882.158
2. Prepayments to suppliers	132	V.4	581.902.379	12.150.940.405
3. Intercompany receivables	133		-	-
4. Construction contract-in-progress receivables	134		-	-
5. Receivables from short-term loans	135	V.5	202.301.000	407.784.268
6. Other receivables	136	V.6	4.576.968.219	2.806.478.148
7. Provision for doubtful debts	137	V.3,6	(4.005.234.761)	(10.397.944.223)
8. Shortage of assets awaiting resolution	139		-	-
<b>IV. Inventories</b>	<b>140</b>	<b>V.8</b>	<b>71.269.053.206</b>	<b>60.693.629.523</b>
1. Inventories	141		72.435.985.743	62.078.047.814
2. Provision for decline in value of inventories	149		(1.166.932.537)	(1.384.418.291)
<b>V. Other current assets</b>	<b>150</b>		<b>3.017.687.597</b>	<b>4.916.456.566</b>
1. Short-term prepayments	151	V.12	1.342.329.649	1.438.787.080
2. Deductible VAT	152		1.239.667.034	3.477.669.486
3. Taxes and other receivables from the State Budget	153	V.15	435.690.914	-
4. Repurchase and sale of Government's bonds	154		-	-
5. Other current assets	155		-	-

**BALANCE SHEET**

As at December 31, 2015

Unit: VND

ASSETS	Code	Notes	Dec. 31, 2015	Jan. 01, 2015
<b>B. LONG-TERM ASSETS</b>	<b>200</b>		<b>34.932.287.597</b>	<b>54.420.805.768</b>
<b>I. Long-term receivables</b>	<b>210</b>		<b>139.500.000</b>	<b>-</b>
1. Long-term trade receivables	211		-	-
2. Long-term prepayments to suppliers	212		-	-
3. Working capital from sub-units	213		-	-
4. Long-term intercompany receivables	214		-	-
5. Receivables from long-term loans	215		-	-
6. Other long-term receivables	216	V.6	139.500.000	-
7. Provision for doubtful long-term receivables	219		-	-
<b>II. Fixed assets</b>	<b>220</b>		<b>20.652.542.852</b>	<b>33.106.778.912</b>
1. Tangible fixed assets	221	V.10	20.652.542.852	19.332.500.112
- Cost	222		62.418.611.501	57.466.083.474
- Accumulated depreciation	223		(41.766.068.649)	(38.133.583.362)
2. Finance lease assets	224		-	-
- Cost	225		-	-
- Accumulated depreciation	226		-	-
3. Intangible fixed assets	227	V.11	-	13.774.278.800
- Cost	228		900.098.950	14.674.377.750
- Accumulated amortization	229		(900.098.950)	(900.098.950)
<b>III. Investment Properties</b>	<b>230</b>		<b>-</b>	<b>-</b>
- Cost	231		-	-
- Accumulated depreciation	232		-	-
<b>IV. Non-current assets in progress</b>	<b>240</b>	<b>V.9</b>	<b>2.361.448.206</b>	<b>9.797.066.563</b>
1. Long-term production, doing business in progress	241		1.938.560.020	9.370.589.968
2. Capital construction in progress	242		422.888.186	426.476.595
<b>V. Long-term investments</b>	<b>250</b>	<b>V.2</b>	<b>11.498.100.000</b>	<b>11.498.100.000</b>
1. Investments in subsidiaries	251		-	-
2. Investments in associates, joint-ventures	252		11.498.100.000	11.498.100.000
3. Investments in equity of other entities	253		-	-
4. Provision for decline in the value of long-term investments	254		-	-
5. Held-to-maturity investments	255		-	-
<b>VI. Other long-term assets</b>	<b>260</b>		<b>280.696.539</b>	<b>18.860.293</b>
1. Long-term prepaid expenses	261	V.12	280.696.539	18.860.293
2. Deferred income tax assets	262		-	-
3. Equipment, materials, spare parts	263		-	-
4. Other long-term assets	268		-	-
<b>TOTAL ASSETS</b>	<b>270</b>		<b>164.802.265.758</b>	<b>164.742.338.092</b>

**BALANCE SHEET***As at December 31, 2015**Unit: VND*

<b>RESOURCES</b>	<b>Code</b>	<b>Notes</b>	<b>Dec. 31, 2015</b>	<b>Jan. 01, 2015</b>
<b>C. LIABILITIES</b>	<b>300</b>		<b>65.086.067.550</b>	<b>66.183.315.888</b>
<b>I. Current liabilities</b>	<b>310</b>		<b>63.950.487.230</b>	<b>65.290.931.348</b>
1. Short-term trade payables	311	V.13	7.136.164.591	11.182.261.968
2. Advances from customers	312	V.14	141.864.763	181.076.406
3. Taxes and other payables to the State Budget	313	V.15	57.592.800	243.564.047
4. Payables to employees	314		586.971.307	3.941.300.390
5. Short-term accrued expenses	315	V.16	1.041.814.471	2.066.250.528
6. Short-term intercompany payables	316		-	-
7. Construction contract-in-progress payables	317		-	-
8. Short-term unrealized revenue	318		-	-
9. Other short-term payables	319	V.17	1.522.828.607	1.984.995.571
10. Short-term borrowings and financial lease liabilities	320	V.18	52.657.886.874	45.556.167.880
11. Provision for short-term payables	321	V.19	587.379.083	-
12. Bonus and welfare fund	322		217.984.734	135.314.558
13. Price stabilization fund	323		-	-
14. Repurchase and sale of Government's bond	324		-	-
<b>II. Long-term liabilities</b>	<b>330</b>		<b>1.135.580.320</b>	<b>892.384.540</b>
1. Long-term trade payables	331		-	-
2. Long-term Advances from customers	332		-	-
3. Long-term accrued expenses	333		-	-
4. Inter-company payables for operating capital received	334		-	-
5. Long-term intercompany payables	335		-	-
6. Long-term unrealized revenue	336	V.20	1.135.580.320	892.384.540
7. Other long-term payables	337		-	-
8. Long-term borrowings and financial lease liabilities	338		-	-
9. Convertible bond	339		-	-
10. Preferred shares	340		-	-
11. Deferred income tax liabilities	341		-	-
12. Provision for long-term liabilities	342		-	-
13. Fund for science and technology development	343		-	-



**BALANCE SHEET**

As at December 31, 2015

Unit: VND


RESOURCES	Code	Notes	Dec. 31, 2015	Jan. 01, 2015
<b>D. OWNERS' EQUITY</b>	<b>400</b>		<b>99.716.198.208</b>	<b>98.559.022.204</b>
<b>I. Owners' equity</b>	<b>410</b>	<b>V.21</b>	<b>99.716.198.208</b>	<b>98.559.022.204</b>
1. Owners' capital	411		80.000.000.000	80.000.000.000
- Ordinary shares with voting rights	411a		80.000.000.000	80.000.000.000
- Preferred shares	411b		-	-
2. Share premium	412		-	-
3. Bond conversion option	413		-	-
4. Owners' other capital	414		-	-
5. Treasury shares	415		(190.000)	(190.000)
6. Difference upon assets revaluation	416		-	-
7. Foreign exchange differences	417		-	-
8. Investment and development fund	418		12.243.398.279	11.605.722.834
9. Fund for support of arrangement of enterprises	419		-	-
10. Other funds	420		-	-
11. Undistributed earnings	421		7.472.989.929	6.953.489.370
- Undistributed earnings accumulated to the end of prior period	421a		2.153.501.372	539.284.880
- Undistributed earnings in this period	421b		5.319.488.557	6.414.204.490
12. Investment reserve for basic construction	422		-	-
<b>II. Budget sources and other funds</b>	<b>430</b>		-	-
1. Budget sources	431		-	-
2. Fund to form fixed assets	432		-	-
<b>TOTAL RESOURCES</b>	<b>440</b>		<b>164.802.265.758</b>	<b>164.742.338.092</b>

PREPARED BY



Nguyen Thi Thanh Trang

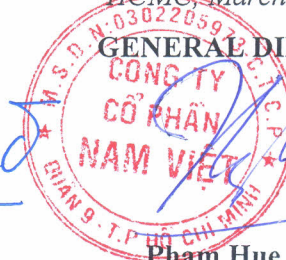
CHIEF ACCOUNTANT



Thai Thanh Thuy

HCMC, March 10, 2016

GENERAL DIRECTOR



Pham Hue Hung

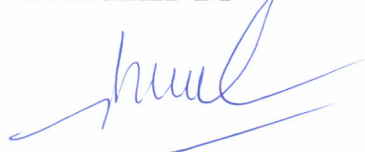
**INCOME STATEMENT**

For the fiscal year ended December 31, 2015

Unit: VND

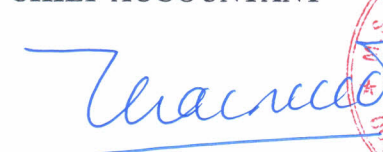
ITEMS	Code	Notes	Year 2015	Year 2014
1. Sales and service rendered	01	VI.1	178.262.363.535	208.579.550.863
2. Less sales deductions	02	VI.2	-	-
3. Net sales and service rendered	10	VI.3	178.262.363.535	208.579.550.863
4. Cost of sales	11	VI.4	151.677.129.267	171.261.347.458
<b>5. Gross profit</b> (20 = 10 - 11)	<b>20</b>		<b>26.585.234.268</b>	<b>37.318.203.405</b>
6. Financial income	21	VI.5	4.475.870.983	2.236.266.140
7. Financial expenses	22	VI.6	4.289.515.118	3.871.369.107
<i>In which: loan interest expenses</i>	23		3.106.494.449	3.308.272.260
8. Selling expenses	25		8.715.733.743	9.601.727.398
9. General & administration expenses	26	VI.7	11.693.006.192	16.838.661.099
<b>10. Operating profit</b> (30 = 20 + (21 - 22) - (25 + 26))	<b>30</b>		<b>6.362.850.198</b>	<b>9.242.711.941</b>
11. Other income	31		1.066.911.105	92.064.151
12. Other expenses	32		254.435.312	27.094.438
<b>13. Other profit (40 = 31 - 32)</b>	<b>40</b>		<b>812.475.793</b>	<b>64.969.713</b>
<b>14. Net accounting profit before tax</b> (50 = 30 + 40)	<b>50</b>		<b>7.175.325.991</b>	<b>9.307.681.654</b>
15. Corporate income tax - current	51	VI.9	798.571.545	1.618.632.877
16. Corporate income tax - deferred	52		-	-
<b>17. Net profit after corporate income tax</b> (60 = 50 - 51 - 52)	<b>60</b>		<b>6.376.754.446</b>	<b>7.689.048.777</b>
<b>18. Earnings per share</b>	<b>70</b>	<b>VI.10</b>	<b>765</b>	<b>961</b>
<b>19. Diluted earnings per share</b>	<b>71</b>	<b>VI.11</b>	<b>765</b>	<b>961</b>

PREPARED BY



Nguyen Thi Thanh Trang

CHIEF ACCOUNTANT



Thai Thanh Thuy

HCMC, March 10, 2016

GENERAL DIRECTOR



Pham Hue Hung



**CASH FLOW STATEMENT**

(Under indirect method)

For the fiscal year ended December 31, 2015

Unit: VND

ITEMS	Code	Notes	Year 2015	Year 2014
<b>I. CASH FLOWS FROM OPERATING ACTIVITIES</b>				
1. Net profit before tax	01		7.175.325.991	9.307.681.654
2. Adjustments for :				
- Depreciation of fixed assets and investment properties	02	V.11-14	3.632.485.287	3.580.520.244
- Provisions	03		(6.610.195.216)	2.008.650.785
- Gain/losses from foreign exchange differences upon revaluation of monetary assets denominated in foreign currencies	04		97.301.492	118.964.804
- Gains/losses from investing activities	05		(4.067.891.768)	(2.129.250.884)
- Interest expense	06	VI.6	3.106.494.449	3.308.272.260
- Other adjustments	07		-	-
3. Profit from operating activities before changes in working capital	08		3.333.520.235	16.194.838.863
- Increase (-)/ decrease (+) in receivables	09		(4.304.042.499)	3.252.694.123
- Increase (-)/ decrease (+) in inventories	10		(2.925.907.981)	11.391.380.162
- Increase (+)/ decrease (-) in payables (Other than payables, income tax)	11		(8.017.918.980)	(2.420.670.545)
- Increase (-)/ decrease (+) in prepaid expenses	12		(165.378.815)	(600.043.505)
- Increase (-)/ decrease (+) in trading securities	13		-	-
- Interest paid	14		(3.106.494.449)	(3.308.272.260)
- Corporate income tax paid	15		(1.399.210.341)	(894.675.290)
- Other receipts from operating activities	16		-	-
- Other payments on operating activities	17		-	(263.633.424)
Net cash inflows/(outflows) from operating activities	20		(16.585.432.830)	23.351.618.124
<b>II. CASH FLOWS FROM INVESTING ACTIVITIES</b>				
1. Purchases of fixed assets and other long-term assets	21		(4.952.528.027)	(154.037.504)
2. Proceeds from disposals of fixed assets and other long-term assets	22		13.777.867.209	10.000.000
3. Loans granted, purchases of debt instruments of other entities	23		-	-
4. Collection of loans, proceeds from sales of debt instruments of other entities	24		-	-
5. Investments in other entities	25		-	-
6. Proceeds from divestment in other entities	26		-	-
7. Dividends and interest received	27		4.067.891.768	2.122.568.538
Net cash inflows/(outflows) from investing activities	30		12.893.230.950	1.978.531.034

**CASH FLOW STATEMENT**

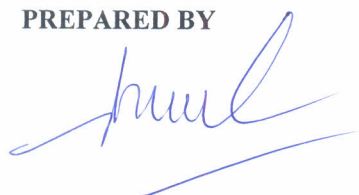
(Under indirect method)

For the fiscal year ended December 31, 2015

Unit: VND

ITEMS	Code	Notes	Year 2015	Year 2014
<b>III. CASH FLOWS FROM FINANCING ACTIVITIES</b>				
1. Proceeds from issue of shares and capital contribution	31		-	-
2. Payments for shares returns and repurchases	32		-	-
3. Proceeds from borrowings	33		156.093.276.484	154.774.068.226
4. Repayments of borrowings	34		(148.991.557.490)	(169.761.269.602)
5. Payments for finance lease liabilities	35		-	-
6. Dividends paid	36		(4.799.987.998)	(4.799.988.000)
Net cash inflows/(outflows) from financing activities	40		2.301.730.996	(19.787.189.376)
Net cash inflows/(outflows) (50 = 20+ 30 + 40)	50		(1.390.470.884)	5.542.959.782
Cash and cash equivalents at the beginning of the year	60		6.996.305.479	1.456.188.721
Effect of foreign exchange differences	61		(97.301.492)	(2.843.024)
Cash and cash equivalents at the end of the year (70 = 50+60+61)	70		<u>5.508.533.103</u>	<u>6.996.305.479</u>

PREPARED BY



Nguyen Thi Thanh Trang

CHIEF ACCOUNTANT



Thai Thanh Thuy

HCMC, March 10, 2016

GENERAL DIRECTOR



Pham Hue Hung